



WORKSMART SOLUTIONS, PC

The REAL COST

For every \$1 in direct costs, there is an ADDITIONAL \$4-12 in indirect costs.

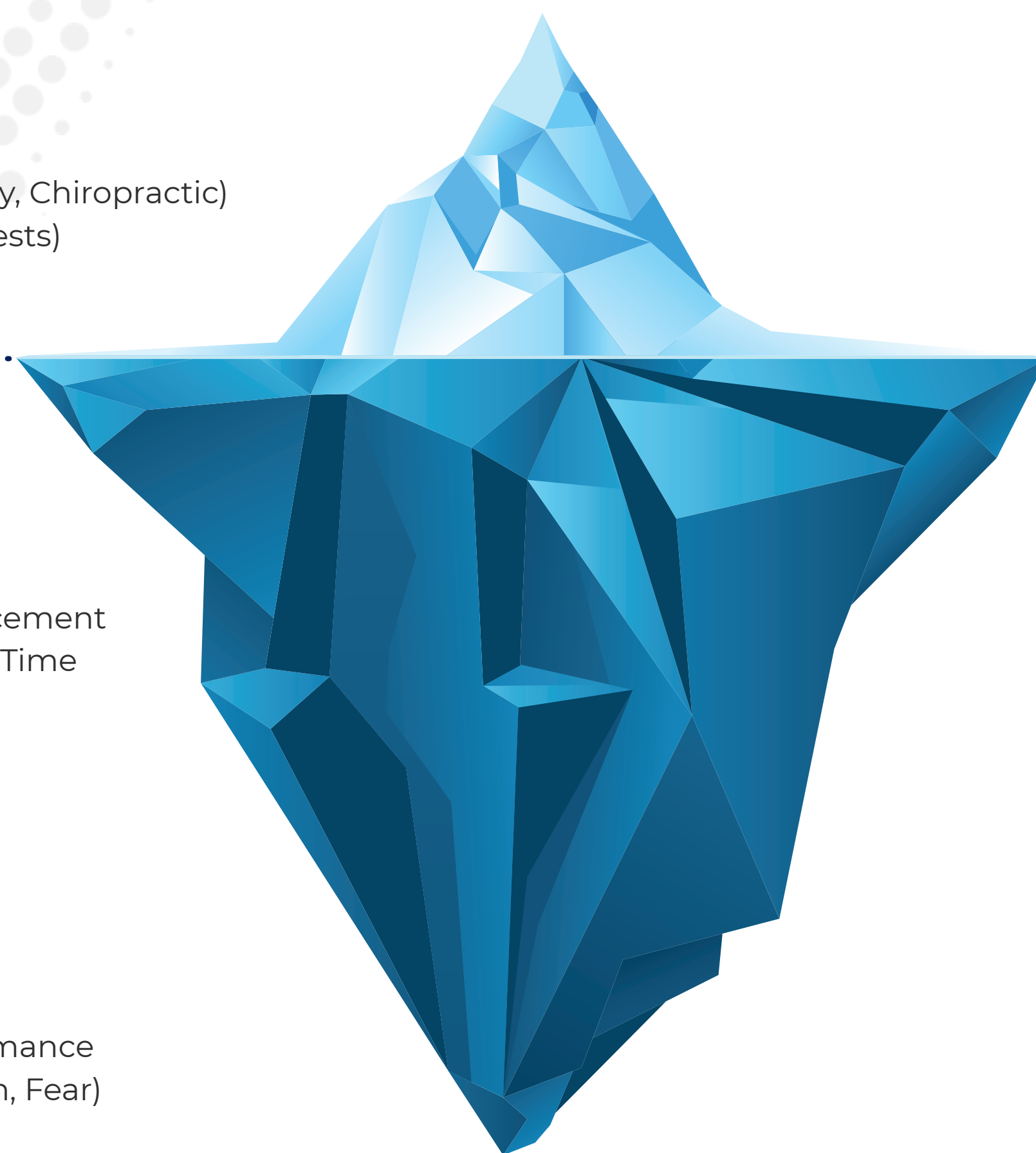
DIRECT COSTS

- Physician Visits and Specialists
- Medications
- Therapy (Physical Therapy, Occupational Therapy, Chiropractic)
- Tests (X-Rays, MRIs, EMGs, CAT Scans, and Lab Tests)
- Case Management

INDIRECT COSTS

(Typically 4-12x the direct costs)

- Lost Productivity (Off Work and/or Light Duty)
- Quality-Related Issues Related to Worker Replacement
- Overtime/Use of Temporary Labor to Cover Lost Time
- Employee Moral (Covering for Absent Worker)
- Added Supervisory and Administrative Time
- Increased Absenteeism
- Employee Retention
- Time Spent with Accident Investigations
- Case Management Time
- Legal Settlements
- Implementation of Corrective Measures
- Lost Business Opportunity Due to Safety Performance
- Emotional/Mental Health (Frustration, Confusion, Fear)
- Impact on Insurance Mod Rates



We believe the best injury to treat is the one that NEVER happened!

Our clients experience a **7:1** return on their investment in our solutions. It just makes good business sense to keep an ache from becoming a pain!



Ege WorkSmart Solutions

www.egeworksmartsolutions.com

Did You KNOW?

MSD-related injuries can have a significant impact on your business. In 2003, **\$13-20 Billion** was spent on MSDs alone. Read more on work injury facts and find out what actions you can take today to avoid the risks of MSD-related injuries to your operation and your employees.



\$8 K

Average Cost of a Wrist Strain



\$14 K

Average Cost of Non-Surgical Carpal Tunnel



>1,000,000 M

Total MSDs Reported Annually



9 Days

Average Lost Work Days per MSD



25%

of MSD Cases Result in 31+ Lost Days



>30%

of MSDs are Related to Over-Exertion or Repetitive Motion



4X

Indirect Costs are 4X Greater than Direct Costs



\$1.00

of Every \$3.00 is MSDs Workers Comp.

What Does Ignoring Musculoskeletal Health Cost Employers?

Check out the true, but unseen costs of MSDs in Workers Comp.

The burden of musculoskeletal conditions for employers.